



Empowering Education

**SELF-PACED AND
INSTRUCTOR-LED
TRAINING PROGRAMS FOR THE
CPCM PROFESSIONAL DESIGNATION**

COURSE BROCHURE
Program Features and Administration

CPCM

CERTIFICATE IN PROCUREMENT & CONTRACT MANAGEMENT

www.bراسي.com

CPCM **LEARNING** Objectives

Upon completion of CPCM training, the learner will be able to:

- 👉 Understand the steps involved in the procurement process.
- 👉 Identify strategies in supply management and commodities procurement.
- 👉 Understand the typical purchasing organization.
- 👉 Describe supplier evaluation.
- 👉 Understand the considerations in supplier selection.
- 👉 Define supplier quality performance.
- 👉 Understand the basics of supplier development.
- 👉 Describe the basics of vendor relationship management.
- 👉 Identify the steps involved in strategic cost management.
- 👉 Define global sourcing.
- 👉 Understand the process of negotiating.
- 👉 Identify the key considerations in conflict management.
- 👉 Understand the role of information technology in procurement.
- 👉 Define the process of services purchasing.
- 👉 Describes the basics of capital item purchasing.
- 👉 Understand the impact of purchasing on Income Statement and Balance Sheet.
- 👉 Identify the application of Lean principles in purchasing.
- 👉 Describe continuous improvement in purchasing.

CPCM **CERTIFICATE PROGRAM'S** **Purpose and Scope**



Purpose: The purpose of the CPCM course is to prepare candidates for leading roles in the procurement and purchasing functions within supply chain management. The CPCM course contains the core principles and practices in procurement, inventory management, contract management, and vendor partnership. Topics include the steps involved in the purchasing process, supply management integration, supplier evaluation, supplier performance, cost management, global sourcing, negotiation and conflict management, business ethics, services purchasing, capital purchasing, spend analysis, critical materials management, continuous improvement, and other aspects of the procurement process.

INFERENCE ABOUT CPCM CERTIFICATE HOLDERS

A CPCM certificate holder has a basic understanding of the key processes in procurement, inventory fundamentals, contract management and vendor partnership.

CPCM Self-paced & Instructor-led Courses

■ CPCM CURRICULUM:

Similar to the other courses offered by BRASI, CPCM course has been developed using the ADDIE methodology of curriculum development, following the guidelines contained in the ASTM Standard E-2659. BRASI's Program Advisory Council (BRASI PAC) is responsible for the development, surveillance and continuous improvement of BRASI's training programs. The CPCM course contains the core principles and practice in procurement, inventory management, contract management and vendor partnership. Topics covered are: steps involved in the purchasing process, supply management integration, supplier evaluation, supplier performance, cost management, global sourcing, negotiation and conflict management, business ethics, services purchasing, capital purchasing, spend analysis, critical materials management, continuous improvement and other relevant aspects of the procurement process.

■ **Who will benefit:** People who wish to acquire a functional knowledge of the purchasing function, core principles and strategies will find the CPCM course quite helpful.

■ MODE OF TRAINING:

Both Self-paced and Instructor-led modes are available. The training includes 24x7 access to the BRASI Learning Management System through user login.

■ PROCESS:

First, students create their user profile on the BRASI web site. There is no cost involved and no payment information is needed to create user profile. On the landing page, they can find more details about the training courses, the procedures and requirements, helping them understand the features of the various courses offered, and the options. When ready, students select the course(s) they want to take, and proceed to check out. Acceptable modes of payment include major credit cards and PayPal. The course is designed to be completed within three months. However, extension is allowed upon request. Upon completing the course review, students can take the final test. Time allowed for the test is 90 minutes, and the passing score is 70%.

■ CERTIFICATE VALIDITY:

Each certificate carries a unique ID code, and is valid for life.

LEARNING RESOURCES include online interactive training modules, downloadable, print-ready handbooks, examples and exercise files and a quiz for each module. Students can take the final test upon completion of the course review, and download the certificate upon passing the test. Certificates for all of the BRASI courses are issued centrally by BRASI only.

Live Q&A sessions are held to answer any specific questions and explain key concepts as needed. Participation in the Q&A sessions is optional and is not taken into account for the passing score.

COURSE FEE, CANCELLATION AND REFUND: The course fee is posted on the BRASI website and is subject to change without notice. Cancellation is allowed within three days from the date of access to the course. Full refund is made within two days of cancellation.



Our certificates carry the BRASI-PAC seal, demonstrating the quality, value and effectiveness of our training programs.

Registration for BRASI courses can be done directly at the BRASI website or through BRASI's Affiliated Organizations, featured on the BRASI website. In either case, training is conducted utilizing BRASI online learning management system, and the certificate is issued by BRASI.

For further information, please visit the Contact Us page on the BRASI web site www.bراسي.com



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